

11/26/14

**The FreeBSD Foundation**  
**Profit & Loss**  
 January through September 2014

	Jan - Sep 14
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Unrelated Income</b>	
FreeBSD Journal Advertising Inc	2,687.50
<b>Total Unrelated Income</b>	2,687.50
FreeBSD Journal Proceeds	6,041.61
<b>Contributions Income</b>	
Unrestricted	729,207.84
<b>Total Contributions Income</b>	729,207.84
<b>Total Income</b>	737,936.95
<b>Gross Profit</b>	737,936.95
<b>Expense</b>	
<b>Program Expenses</b>	
Membership Fees	3,000.00
Program Travel	5,086.41
<b>Program Payroll Cost</b>	
Program Salaries	75,900.08
Program Payroll Taxes	6,144.66
<b>Total Program Payroll Cost</b>	82,044.74
<b>Project Development</b>	
Hardware (To Be Capitalized YE)	55,975.81
Professional Staff	126,255.00
Direct Project Funding	67,184.37
<b>Total Project Development</b>	249,415.18
Legal Expenses	13,882.61
<b>Grants</b>	
Conference Sponsorship	42,217.38
Travel Grants	7,226.00
<b>Total Grants</b>	49,443.38
Project Services	2,490.91
<b>Advocacy Expenses</b>	
Marketing	13,656.93
FreeBSD Journal	31,387.39
<b>Total Advocacy Expenses</b>	45,044.32
Team Communications	204.59
<b>Total Program Expenses</b>	450,612.14

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<b>Administrative Expenses</b>	
<b>General Office Expenses</b>	
Foundation Marketing	13,479.24
Bank Service Charges	924.00
Government Fees	10.00
Telephone and Conference Calls	507.33
Postage and Delivery	173.17
Office Supplies	472.35
<b>Total General Office Expenses</b>	15,566.09
<b>Travel</b>	2,889.14
<b>Administrative Payroll Cost</b>	
Payroll Expenses	1,754.00
Administrative Payroll Taxes	2,859.85
Administrative Salaries	36,524.78
Administrative Payroll Cost - Other	0.00
<b>Total Administrative Payroll Cost</b>	41,138.63
<b>Accounting</b>	3,269.00
<b>Administrative Contract Staff</b>	2,955.00
<b>Service Appreciation</b>	49.73
<b>Insurance</b>	
Liability Insurance	1,796.00
Workers Comp	712.55
<b>Total Insurance</b>	2,508.55
<b>Training</b>	3,389.00
<b>Total Administrative Expenses</b>	71,765.14
<b>Fundraising Expenses</b>	
<b>Fundraising Fees</b>	
Other Donation Services	40.00
Bank Fees	15.00
PayPal Fees	782.58
Clic&Pledge Fees	1,901.03
<b>Total Fundraising Fees</b>	2,738.61
<b>Postage and Shipping</b>	145.71
<b>Fundraising Payroll Cost</b>	
Fundraising Salaries	26,325.08
Fundraising Payroll Taxes	2,016.71
<b>Total Fundraising Payroll Cost</b>	28,341.79
<b>Staff &amp; Board Travel Expenses</b>	
Meals	1,525.48
Travel	2,414.46
<b>Total Staff &amp; Board Travel Expenses</b>	3,939.94

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Website Support	7,945.51
Database Support	731.25
Software Licenses	107.86
Promotional Expenses	4,150.24
<b>Total Fundraising Expenses</b>	<u>48,100.91</u>
<b>Total Expense</b>	<u>570,478.19</u>
<b>Net Ordinary Income</b>	167,458.76
<b>Other Income/Expense</b>	
<b>Other Income</b>	
Fidelity Unrealized Gains/Loss	-6,653.96
Dividend Earnings	78.65
Interest Income	16.46
<b>Total Other Income</b>	<u>-6,558.85</u>
<b>Other Expense</b>	
Other Expenses	14.84
<b>Total Other Expense</b>	<u>14.84</u>
<b>Net Other Income</b>	<u>-6,573.69</u>
<b>Net Income</b>	<u><u>160,885.07</u></u>