

# The FreeBSD Foundation

## Profit and Loss

January - December 2018

	TOTAL
Income	
4900 Unrelated Income (deleted)	300.00
Contributions	
4030 Contributions Income	
4060 Unrestricted	1,396,133.95
<b>Total 4030 Contributions Income</b>	<b>1,396,133.95</b>
<b>Total Contributions</b>	<b>1,396,133.95</b>
Other Income	56.99
4100 Journal Income	5,292.47
4106 Journal Advertising Income (deleted)	850.00
<b>Total 4100 Journal Income</b>	<b>6,142.47</b>
4700 Program Fees (deleted)	3,788.40
<b>Total Other Income</b>	<b>9,987.86</b>
<b>Total Income</b>	<b>\$1,406,421.81</b>
GROSS PROFIT	<b>\$1,406,421.81</b>
Expenses	
6000 Administrative Expenses	
6010 Membership Fee (deleted)	95.00
6130* Administrative Payroll Cost (deleted)	
6140* Administrative Health Insurance (deleted)	12,544.09
6190* Payroll Expenses (deleted)	263.67
6200* Administrative Payroll Taxes (deleted)	4,848.28
6210* Administrative Salaries (deleted)	76,718.45
6251 Administrative SEP (deleted)	7,462.01
<b>Total 6130* Administrative Payroll Cost (deleted)</b>	<b>101,836.50</b>
6280* Service Appreciation (deleted)	35.90
<b>Total 6000 Administrative Expenses</b>	<b>101,967.40</b>
6600 Fundraising Expenses	404.97
6605 Advocacy (deleted)	
6606 Marketing (deleted)	60.00
<b>Total 6605 Advocacy (deleted)</b>	<b>60.00</b>
6610 Fundraising fees	
6615 Other Donation Services (deleted)	613.50
6620 Bank Fees (deleted)	563.97
6630 PayPal Fees (deleted)	1,203.37
6635 Click&Pledge Fees (deleted)	1,665.73
<b>Total 6610 Fundraising fees</b>	<b>4,046.57</b>
6645 Postage and Shipping (deleted)	95.78

# The FreeBSD Foundation

## Profit and Loss

January - December 2018

	TOTAL
6650 Fundraising Payroll Cost (deleted)	
6651 Fundraising Health Insurance (deleted)	8,789.31
6655* Fundraising Salaries (deleted)	63,900.99
6660 Fundraising Payroll Taxes (deleted)	4,193.70
<b>Total 6650 Fundraising Payroll Cost (deleted)</b>	<b>76,884.00</b>
6665 Staff & Board Travel Expenses (deleted)	
6670 Conferences and Dev Summits (deleted)	885.64
<b>Total 6665 Staff &amp; Board Travel Expenses (deleted)</b>	<b>885.64</b>
6699 Fundraising Rent (deleted)	2,547.58
<b>Total 6600 Fundraising Expenses</b>	<b>84,924.54</b>
Advocacy/Education	2,864.86
5020 Conference and Dev Summits (deleted)	3,208.47
5030 Meals & Entertainment (deleted)	593.42
5040 Membership Fees (deleted)	4,000.00
5050 Program Travel (deleted)	24.00
5055 Conferencesand Dev Summits (deleted)	1,155.50
5060 Travel Meals & Entertainment (deleted)	7,567.39
<b>Total 5050 Program Travel (deleted)</b>	<b>8,746.89</b>
5065 Lodging & Transportation	59,879.75
5070 Program Payroll Cost (deleted)	
5075 Program Health Insurance (deleted)	21,229.99
5080 Program Salaries (deleted)	225,792.83
5090 Program Payroll Taxes (deleted)	16,769.30
5095 Program SEP (deleted)	1,990.63
<b>Total 5070 Program Payroll Cost (deleted)</b>	<b>265,782.75</b>
5100 Project Development (deleted)	
5120 Professional Staff (deleted)	196,897.65
5130 Direct Project Funding (deleted)	53,048.48
5145 Computer Expenses (deleted)	2,457.61
<b>Total 5100 Project Development (deleted)</b>	<b>252,403.74</b>
5140 Legal Expenses (deleted)	21,848.66
5170 Conference Sponsorship	32,965.45
5200 Travel sponsorships	13,377.68
5240 Project Equipment Shipping	226.39
5250 Advocacy	
5255 Shipping (deleted)	1,400.25
5260 Marketing (deleted)	20,904.74
<b>Total 5250 Advocacy</b>	<b>22,304.99</b>
5290 Program Rent (deleted)	9,396.77
<b>Total Advocacy/Education</b>	<b>697,599.82</b>

# The FreeBSD Foundation

## Profit and Loss

January - December 2018

	TOTAL
Contracted services	
6125 Human Resources (deleted)	1,400.00
6230 Accounting	6,350.00
6240 Tax Preparation (deleted)	2,185.00
6690 Database Support	9,125.00
<b>Total Contracted services</b>	<b>19,060.00</b>
Direct program expenses	
5270 FreeBSD Journal	53,750.00
<b>Total Direct program expenses</b>	<b>53,750.00</b>
FreeBSD Infrastructure	
5110 Hardware (To Be Capitalized YE)	0.00
5220 Infrastructure hosting fee	1,391.49
5230 URL & Communications	130.08
<b>Total FreeBSD Infrastructure</b>	<b>1,521.57</b>
Insurance	
6320 Workers Comp (deleted)	276.04
<b>Total Insurance</b>	<b>276.04</b>
Office expenses	
5300 Depreciation Expense	24,786.48
6020 General Office Expenses	
6160 Rent Expense	10,334.83
<b>Total 6020 General Office Expenses</b>	<b>10,334.83</b>
6070 Bank and Investment Fees	144.46
6080 Government Fees	69.99
6090 Telephone and Conference Calls	300.22
6100 Postage and Delivery	354.63
6110 Office Supplies	1,695.68
6115 Office Administration	8,926.07
6310 Liability Insurance	2,427.96
6330 Training	230.10
6692 Software Licenses	455.00
<b>Total Office expenses</b>	<b>49,725.42</b>
Personnel expenses	
6250 Contractors - long term	119,420.00
<b>Total Personnel expenses</b>	<b>119,420.00</b>
Uncategorized Expense	163.94
<b>Total Expenses</b>	<b>\$1,128,408.73</b>
<b>NET OPERATING INCOME</b>	<b>\$278,013.08</b>

# The FreeBSD Foundation

## Profit and Loss

January - December 2018

	TOTAL
Other Income	
7200 Credit Card (deleted)	
7300 Rebate (deleted)	448.73
<b>Total 7200 Credit Card (deleted)</b>	<b>448.73</b>
Investment income	
7000 Realized Gains Fidelity (deleted)	-15,195.89
7100 Investments Unrealized Gains/Loss	-161,799.91
7400 Dividend Income	36,961.49
7402 Short-Term Capital Gain	806.11
7403 Long-term Capital Gains	97,061.90
7600 Interest Income	16,039.35
<b>Total Investment income</b>	<b>-26,126.95</b>
<b>Total Other Income</b>	<b>\$ -25,678.22</b>
Other Expenses	
Unrealized Gain or Loss	0.00
8000 Other Expenses (deleted)	39.83
<b>Total Other Expenses</b>	<b>\$39.83</b>
NET OTHER INCOME	<b>\$ -25,718.05</b>
NET INCOME	<b>\$252,295.03</b>